

## **Licensing and Software Development**

SorbaraLaw's TechGroup has many years' experience drafting and negotiating all manner of licensing and software development agreements, on behalf of developers, their clients and the end users.

Development agreements are best viewed not as documents but as the result of a process—a process of clarifying assumptions and aligning obligations and interests. Only with clarity and alignment may risks be managed and future conflicts avoided. And, we cannot get there if these agreements are viewed as mere documents, as a matter of "papering the deal". SorbaraLaw's TechGroup has not only the right legal expertise but the experience of countless such transactions across various contexts to get the right result.

Similarly, a licence is not a piece of paper but a tool by which the bundle of ownership rights can be split and allocated as circumstances require. For, licensing is not only the means by which the developer protects its IP and charges a fee for its use but also an effective means of sharing ownership, partnering in commercialization and resolving impasses. SorbaraLaw puts all options on the table to get the best result for all concerned.

The members of SorbaraLaw's technology group have tailored legal solutions for clients in such diverse technology industries as pharmaceuticals, virtual reality content distribution, telecommunications, online gaming and animated feature film production for more than twenty years.

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